

# SHMUEL SAN

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The Hebrew University of Jerusalem, Jerusalem 91905, Israel

Updated: April 21, 2025

## ACADEMIC APPOINTMENT

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<b>The Hebrew University of Jerusalem</b> Assistant Professor	2021 -
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## EDUCATION

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<b>New York University</b> PhD in Economics	2021
<b>The Hebrew University of Jerusalem</b> MA in Economics	2014
<b>Bar Ilan University</b> BS in Mathematics	2005

## PROFESSIONAL ACTIVITIES

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### Presentations (+ means scheduled)

**2025:** Yale, Princeton, NYU, HUJI

**2024:** SEHO (Singapore), TAU, Reichman University, Bank of Israel, National Insurance Institute

**2023:** EIEF Rome, Israel Economic Association conference, HUJI

**2022:** UCL, SOLE, Copenhagen Business School, CESifo Venice Summer Institute

**2021:** TAU (econ), Oslo, IIES, ZEW (social mobility workshop), EHS, RES, EBRD & King's College London (migration workshop), Migration and Organizations Conference, IZA Migration Meeting, SOLE, IZA Labor Market Institutions Workshop, EALE, SIEP, EHA, Helsinki GSE, Immigration in OECD Countries Conference

**2020:** NBER SI (DAE poster session), BIU (business), TAU (public policy), EGSC, NEUDC, Hebrew U (agriculture), EPFL, PhDEVS, Hebrew U (public policy), Hebrew U (econ), FSU, BGU, Haifa, TAU (business), EHA Israel, Econometric Society European Winter Meeting, Collegio Carlo Alberto (PhD workshop), IDC, BIU (econ), Hebrew U (business)

**2019:** SOLE

**2018:** AASLE (Seoul), EMCON (Northwestern), Warwick (PhD workshop)

**2017:** EHA (poster session), YES (Yale)

### Referee

*American Economic Review* × 3, *Review of Economic Studies* × 2, *AEJ: Economic Policy*, *AEJ: Applied Economics*, *Economic Journal*, *Israeli Science Foundation*, *Economic Quarterly*, *Journal of Economic Geography*, *The Review of Economics and Statistics*, *Journal of Labor Economics*

### Public Service Positions

**2025-:** Member of the Advisory Committee on Household Expenditures Survey for the CBS

**2022:** Israeli Economic History Association annual meeting, program committee

**2022-:** The Economic Quarterly, editorial board

## GRANTS

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Maurice Falk Institute For Economic Research, Research Seed Grant “A Tale of Two Sectors” (with Michael Amior and Momi Dahan). NIS 40,000.	2024-2028
Israeli Science Foundation, Individual Research Grant “The Impact of Housing Assistance on Labor-Market Outcomes: Evidence from a Lottery Program in Israel”. NIS 645,200, grant no. 1472/22	2022-2026
Maurice Falk Institute For Economic Research, Research Seed Grant “Does Capping Inequality Affect Workers and Firms? Evidence from a Natural Experiment Constraining CEO Pay” (with Juliana Londono-Velez and Yotam Shem-Tov). NIS 45,000.	2022-2026
Levi Eshkol Institute, Research Seed Grant “Economic Assimilation, Cultural Assimilation, and International Migration: Evidence from Israeli Administrative Data” (with Jaime Arellano-Bover). NIS 10,000.	2022-2023
Exploratory Travel and Data Grant, Economic History Association “Labor Supply and Directed Technical Change: Evidence from the Abrogation of the Bracero Program in 1964”. USD 2,300.	2018

## HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

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The Gaathon Award for outstanding research on the Israeli economy	2022
Etta Chiuri Prize, Italian Society of Public Economics (SIEP)	2021
NYU Dean’s Dissertation Fellowship	2020-2021
Economic History Association Graduate Fellowship	2019
The Institute for Humane Studies Fellowship	2019-2021
Best Third-Year Paper Award, NYU	2018
Provost’s Global Research Initiatives Fellowship, NYU Tel-Aviv	2018-2021
MacCracken Fellowship, NYU	2015-2020
Rector’s Award for Outstanding Students, The Hebrew University	2011-2012
Dean’s Award for Outstanding Students, The Hebrew University	2011-2012
Merit Scholarship for MA Research Students, The Hebrew University	2011-2013

## PUBLICATIONS

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San, Shmuel. 2023. **“Labor Supply and Directed Technical Change: Evidence from the Termination of the Bracero Program in 1964”**. *American Economic Journal: Applied Economics*, 15(1):136-63.

## WORKING PAPERS

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**“Who Works Where and Why: The Role of Social Connections in the Labor Market”**. Revised and resubmitted to the *Journal of Political Economy*.

**“Immigration, Science, and Invention: Evidence from the Quota Acts”** with Petra Moser and Sahar Parsa. Revision requested at *Econometrica*

**“The Role of Firms in the Assimilation of Immigrants”** with Jaime Arellano-Bover. Revision requested at the *Journal of the European Economic Association*.

**“A Second Soul: Age at Immigration, Language, and Cultural Assimilation”** with Jaime Arellano-Bover and Kobi Mizrahi

**“Internal Pay Equity and the Quantity-Quality Trade-Off in Hiring”** with Michael Amior

## **WORK IN PROGRESS**

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**“Does Capping Inequality Affect Workers and Firms? Evidence from a Natural Experiment Constraining CEO Pay”** with Juliana Londono-Velez, Maor Milgrom, and Yotam Shem-Tov

**“Labor Market Networks: Efficiency and Inequality”** with Christian Dustmann, Rasmus Landersø, and Uta Schönberg

**“Skilled Immigration and Technological Innovation”** with Ran Abramitzky, Jaime Arellano-Bover, Leah Boustan, and Maor Milgrom

**“Effect Through Adulthood of an Early Childhood Intervention”** with Shahar Lahad and Victor Lavy

## **MISCELLANEOUS**

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**Software:** C++, Python, R, Matlab, Stata

**Languages:** English (Fluent), Hebrew (Native)

**Birth Year:** 1986

**Citizenships:** Israel, Austria